

State of the industry during COVID-19 restrictions – 26th May

Country	Lockdown restrictions & National Border Regulations	Government Support	MIA activity	Domestic Boat Shows
Australia	<p>Restrictions on the following places: pubs, registered and licenced clubs, hotels (excluding accommodation), gyms and indoor sporting venues, cinemas, entertainment venues, casinos, and night clubs. Restaurants and cafes will be restricted to takeaway and/or home delivery. Advice has now been strengthened reducing it to two persons in public spaces and other areas of gathering. However, each state can have slightly different laws and ways of endorsing this.</p>	<p>Many marinas pay a concession; rental or leasing fee to a government agency. To help reduce the financial stress and job losses at the marina these agencies can provide a temporary halt to the requirement to pay the fee for a given period of time. In North Queensland for example the government through the Port Authority has provided the Cairns marina with fee relief, with some fees halted until end 2023. The total value of the fee relief package for operators at the marinas is AU\$3m. (see https://www.portsnorth.com.au/news-publications/).Also, by providing relief to the marina operator, they are then in a better financial position to pass on fee relief to their tenants.</p> <p>Some States have now confirmed deferment of rents but details are yet to be provided.</p>	<p>Core activities include:</p> <ol style="list-style-type: none"> 1. Interpreting State and National Restrictions and State and Federal business support programs and communicating to members. 2. Representing industry interests in keeping marine industry open and access to industry services and associate limited boating activity consistent with social distancing. 3. Collaborating with other Industry associations to strengthen message 4. Development of graphical messaging to enable easy communication with members and stakeholders 5. Developing image and video content to be used as aspiration during period of restriction and motivational to engage in boating in recovery phase. 6. Developing and communicating mentoring contacts and resources to support mental 	<p>Existing Sanctuary Cove, Adelaide, Melbourne, Sydney and Brisbane Shows all cancelled for 2020.</p> <p>Contingency events being developed in case of early recovery before southern hemisphere 20/21 summer.</p>

			health and businesses in financial distress	
Brazil	<p>Brazil is on lockdown for non-essential sectors. Even football matches have been suspended. Yet, given the vastness of the country, measures vary according to regional peculiarities, the denser urban areas are being more restrictive, and the countryside more relaxed. While tourism activities, such as hotels, restaurants, air travel and services in general have been hit very hard, our farming sector (agriculture and livestock) hasn't been affected much so far. Some municipalities along the coast have taken drastic measures, suspending the operation permit of non-essential establishments, such as hotels and marinas.</p>		<p>In spite of a legitimate movement by some operators to keep marinas open, ACOBAR is preparing a statement recommending partial closure, but also stress the fact that most marinas already offer free space for emergency services, and those activities must keep running.</p>	<p>The Rio Boat Show which was planned for April has been postponed. The São Paulo edition is expected to take place in October, as originally planned.</p>
Canada	<p>The latest from Canada: Most of the country has begun to loosen restrictions. The issue is that the decisions of what to close or open is made at the provincial level. It is not federally (nationally) directed. So, each region of the country is making its own decisions. Marinas are allowed to open across the country to prepare for the boating season. On the West coast marinas were never closed. Some provinces have allowed for boat ramps to open but not all. In much of the country the boating season will start in the next three weeks as the weather warms up.</p>	<p>The Federal government has announced some significant measures to help businesses in Canada. Nearly \$100 Billion dollars in relief which includes paying wages of staff of SMEs up to 75% up to \$58,000Cdn to keep their staff for the next three months. There are also additional employment insurance measures to support Canadians out of work.</p>		
Colombia	<p>An update on the recreational nautical activities in Colombia:</p>	<p>The government has promoted and supported different initiatives for</p>		

	<p>1. The national government decided to close the ports the sixth day of knowing about the first case of covid-19 in the country, the only exceptions include activities for the well-being of the community, such as: Carrying water supplies, food, medicine and raw materials, as well as force majeure situations of humanitarian assistance. Likewise, the Government has authorized artisanal fishing labour with due precautions and restrictions.</p> <p>Boats from the other ports such as Barranquilla, Santa Marta, Buenaventura, Turbo, San Andrés, United States, Panama, Virgin islands, Dominican Republic, Brazil, Germany, Guatemala, Suriname, Venezuela, Curaçao, Antigua and Barbuda, and Costa Rica have arrived at different port terminals in the port cities according to the health and safety measures made in the contingency plan due to the presence of COVID-19 in Colombia DIMAR (March 2020).</p> <p>2. The commercial and navigation operation in the recreation and sports ports is closed, only boats with crews of Colombian nationality and resident citizens can enter, and vessels carrying food, water and relief items.</p> <p>3. The promotion and sale of boats and accessories has not been allowed.</p> <p>5. In Colombia, only international and national cargo transportation activities are</p>	<p>companies and individuals, with the purpose of maintaining jobs, income, the supply of water and energy, food and basic hygiene items; while the economic system is reactivated.</p>		
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	<p>being allowed. The tourist ports are closed. The arrival of the passenger boats is also suspended.</p> <p>6. This situation has had a negative impact on the people or companies that provide services to the Nautical Marinas such as maintenance, operation of boats, use of cranes, supply of spare parts, food and beverages, marketing of tourist plans, restaurants, etc.</p>			
Croatia	<p>Since 16th March all schools, universities, bars, restaurants, shops, public transport, banks, markets and all public events are stopped. Open are only supermarkets for food, pharmacies, post offices and petrol stations. All Marina receptions are closed and communication is online.</p> <p>It is allowed to work in the boatyards, services points and in the Marinas outside, but under distance and other protection rules. The authority's suggestion is to stay at home and not to go outside except going to work or some other justified reason, and only with a special permission document, issued from authorities by company manager or another responsible person.</p> <p>Access to all islands is prohibited except for those living on the island, for deliveries, and some special reasons but with a special permission issued by local authorities and under Police strictly controlled access to the Island in Ferryboat harbours. It is not allowed to sail with the boat except the professional's</p>	<p>Croatian Government confirmed set of measures that are aimed at job protection and postponement or relief of taxes to aid the economy.</p> <ul style="list-style-type: none"> •The amount of 1.14 bn Euro is dedicated for job retention in March, April, and May. In total, the Croatian government will pay approx. 700 Eur per employee per month. •All tax payers affected by this crisis will be fully or partially exempt from paying corporate income tax, payroll taxes and salary contributions due in April, May and June 2020. The companies with a drop in revenues between 20% to 50% will have the right to defer taxes and will be able to pay them in 24 monthly annuities with no interest. Businesses with revenue of less than 1 mil. Euro and with a drop in revenue higher than 50% will be fully exempted from corporate income tax, payroll taxes and salary contributions. 	<p>The measures proposed to Croatian Government by the Croatian Marina Association are focusing not only on rescuing of nautical tourism but also its further development.</p> <p>Because marinas are under intense pressure from charter companies whose fleet is now useless, and they seek help from marinas, as they are already facing a liquidity problem, the following demands have been addressed:</p> <ol style="list-style-type: none"> 1. Direct support from the Ministry of Tourism for nautical tourism 2. Exemption of marinas from the maritime license concession fee 3. The possibility of using State aid for workers 4. Reducing VAT to 13% 	

	<p>fisherman boats. Ferryboats are operating to the Islands in very reduced timeline, with only 4-5 lines per day.</p> <p>Maintenance services make the majority of the nautical sector business. A significant drop of income is expected within the charter industry of more than 80 %.</p>	<ul style="list-style-type: none"> •All financial loans and leasing contracts have been suspended for 3 months, with possibility to extend it to 6 or 12 months depending on the development of the situation •Payment of the value added tax might be deferred until the invoices issued are paid off. •The deadline for submission of the 2019 annual financial statements is postponed to 30 June and there is no obligation to pay a fee to the Financial Agency (FINA) for their publication. •In addition, the Government has launched Financial Agency's digital platform to help with the implementation of the Covid-19 measures. This platform enables submitting an application, collecting the information necessary for the decision making and creating a report. 	<p>5. Passing a voucher measure instead of a refund to passengers (charter)</p> <p>6. Suspension of the obligation that the vessel should pay 7% of its value in order for the costs of the vessel to be tax deductible (charter)</p> <p>7. Suspension until further invoicing of HAKOM's radio frequency per vessel fee and compensation to the Ministry of the Sea for the use of the maritime domain and navigation safety (charter)</p> <p>All these efforts by the Ministry of Tourism and the Government, the Croatian National Tourist Board and the Croatian Chamber of Economy are clear and aimed at a common goal: creating the conditions for the salvation and immediate recovery of all tourism as one of the major Croatian industries, in which nautical tourism has a very significant share. We only quote the statistics that the average daily consumption of boaters is 126 euros, which is 40 percent higher than the average daily consumption of tourists in Croatia. And that at present there are</p>	
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			about 10 000 vessels on permanent berth in 70 Croatian nautical ports, plus the largest charter fleet in the world of nearly 4 500 vessels.	
Finland	<p>Finland is starting to open again step by step. Schools open May 14th, restaurants June 1st, cross-border logistics is running (including boats on lorries, trailers, on own keel...), but movement of people to and from Finland is still restricted to strictly essential travel. Boat owners from Sweden can come to pick up their boats from Finland between May 11-17th, but other logistics is still restricted to B2B.</p> <p>Gatherings over 10 people are forbidden until end of May. Until 1st June gatherings over 50 people are prohibited. Events over 500 people are prohibited until end of July, but Government is looking into parameters how amusement parks and other outdoor facilities could be allowed. Also, restaurants will be subject to stricter rules under which they can operate.</p> <p>Gradual opening of the society will help to arrange also the biggest in-water boat show in Finland (Helsinki Boat Afloat show / UIVA FLYTANDE August 13-16th).</p> <p>Recreational boating business is surprisingly resilient and the spring weather is helping to keep the business almost as usual. The</p>	Government has promised support packages for businesses so they can keep people on the payroll. Support has also been promised for individual entrepreneurs, but there is a rush for the subsidies and it takes time to process the applications.	Finnboat is currently giving strong feedback to the Government and MP's in order to get improved and clearer rules for cross-border transits. Currently only 3rd party logistics are allowed, which makes it financially impossible to export or import goods that cannot be loaded economically on a lorry. This includes boats that are normally sailed to export clients as well as individual deliveries on boat trailers or bulky equipment that take a lot of space.	Couple of local boat shows have been cancelled (Kuopio in March and Naantali in May). Finnboat May test-a-boat event is a question mark with the situation being monitored daily. The Helsinki Boat Afloat Show in August is planned to take place on 13-16 August 2020.

	<p>biggest driver for recreational boating in Finland is summer cottages and as people currently cannot take vacations in foreign destinations, they are looking into investing in their summer cottages. This means buying anything from chainsaws to new outboards and boats.</p>			
France	<p>The French government has decided to ease the lockdown rules as from Monday 11th May. It means that the citizens are now allowed to move freely in a range of 100 km around their residence area, the schools are going to re-open gradually, most of the shops are allowed to open their doors, but of course with social distancing measures and sanitary regulations. Home work remains encouraged for those who can do it, while other workers have to return to work in their enterprises or production facilities, where a specific sanitary protocol shall apply. Gatherings are limited to a maximum of 10 people. The practice of an individual sport is now allowed, thus boating activities are now authorized, and marinas operations are going to restart under the condition of strict sanitary rules. Anyway, for those who leave far away from their boat (more than 100 km), it is still impossible to reach their home marina. Access to the beaches and to the seashore remains something to be clarified, and it would be possible to walk on the beach, paddle or surf, but not to remain lying on the sand, and this is a point that has to be addressed by local authorities within the next few days. Hotels</p>	<p>The French government has taken several aid measures for both the businesses and the workers. Workers are encouraged to work from home, when possible, but schools, factories, shops and businesses are now in the process of reopening with sanitary measures. Partial unemployment benefits are now granted to 11 million people at the national level as of 1st May. Freelance workers can also benefit from a monthly subsidy of Euro 1500. Additional measures have been taken to differ repayment of loans and taxes, even to wipe them off, with the participation of the banks. The regional council administrations are also involved in several actions of support.</p>	<p>The French federation of nautical industry FIN, the French federation of marinas FFPP, the different regional marina associations and all the stakeholders of the branch have worked hard to lobby the government and assist industry professionals. Documents of guidance have been published to help the marina operators, the boatyards and the various economic players of the nautical industry, as well as recommendations for the boating participants.</p>	<p>GPO is working hard to prepare the next Grand Pavois de La Rochelle (29 September-4 October), while Cannes is still scheduled for 8-13 September.</p>

	and restaurants remain closed for some more weeks, but the deadline is not known.			
Germany	<ul style="list-style-type: none"> •All business/shops except food, gas, pharmacy etc. are closed until April 19th. •Marinas are closed. Boats cannot be moved into the harbour. •In the public only people of one household or two persons are allowed to be together •In the marinas, sailingclubs etc. it is allowed to work on your boat with two persons. •Professionals are allowed to work on boats. •If boats are already in the marina (water) owners are not allowed to enter the boat. 	<p>Kurzarbeitergeld (Reduced hours compensation). A company is able to ask for support for salaries, if the coronavirus crisis is the reason for difficulties. The employee is payed 60% (without children), 67 % (with children) of the last net income by the government.</p> <p>Mostly the companies are paying in addition another 20 % of the loss. This scheme can be used for up to two years.</p> <ul style="list-style-type: none"> •Credits guaranteed by government are available. In the beginning in total 600 billion Euros. •Direct help. 50 billion Euros are given to small enterprises up to 10 employees, up to 15.000 Euros/company. This amount doesn't have to be paid back. •Taxes can be paid 3 month later. Insurance for the employees can be paid 3 month later. •All states have additional financial and fiscal help. 	The main goal is to open the marinas as soon as possible to get the season started.	Hamburg Ancora Yacht Festival, scheduled for June 5 – 7 is cancelled.
Greece	A lot of the lockdown restrictions have been lifted providing: strict compliance to hygienic rules; mandatory use of masks in health services, public transportation, taxis and services that require physical contact, such as grocery shops; strongly recommending the	Government decided 20% discount on mooring and service fees of boats in public ports. Co-ministerial decision is expected in the next days to clarify the relevant terms.	Greek Marinas Association requested proportional reductions on the marinas' concession fees. According to the latest decision, marinas have been included in the list of the affected business	Mediterranean Yacht Show in Nafplio and East Med Yacht Show

	<p>use of masks by employees and customers in all closed spaces; flexible working hours in the public and private sectors; elderly advised to stay at home; compliance to specific restrictions for the workplace; use of passenger vehicles instead of public ones.</p> <p>Since 18th May:</p> <ul style="list-style-type: none"> - All schools and private tuition centers have opened - Gatherings of up to 10 people are allowed - Shopping malls, hair dressers, beauty salons are open - Total suspension of movement restrictions - Archaeological sites, zoos, botanical gardens are open <p>From 25th May it is expected that coastal shipping and mooring of recreational craft will be allowed under specific conditions and regulations. Likewise, for restaurants and hotels.</p>	<p>Financial support of 800 euro on monthly basis to the employees of the closed businesses and 25% discount of their contribution fees for March-April. Also 40% discount on rental costs and leases for all businesses affected by the pandemic for April, probably to be extended in May.</p>	<p>and as such they can claim the 40% discount on their concession fee for April.</p>	<p>in Zea were postponed, new date to be announced.</p>
Grenada	<p>Grenada is still on lockdown, however a new yacht registry portal (www.grenadalima.com.) has been created to better communicate relevant marine information, available provision companies, plus direct communication with marina destinations and boatyard facilities.</p>		<p>A sub-committee of the Marina & Yachting in Grenada Association has been created to help better understand a customer requirement of all things 'marine' in and around Grenada, including boat yard facilities, provisioners and marina destinations. With the sub-committee support, MAYAG have setup the yacht</p>	

			registry called Grenada Lima. The purpose of which is to gather data on boats currently in Grenada and more importantly, boats planning on coming to Grenada for the imminent hurricane season.	
Hong Kong	<p>In Hong Kong there hasn't been a locally transmitted case for three weeks now. The new cases were all imported and there have been only a few of those.</p> <p>Due to the lack of locally transmitted cases our social gathering numbers have been increased from four to 8 persons groups. Bars have opened up again albeit at half of their registered capacity with a maximum of four people at a table. Restaurants have a max of 8 persons at a table and the tables are 1.5 metres apart. Almost everyone is still wearing a mask when out and about. Masks are supposed to be worn when "chatting" in a restaurant and not eating or drinking.</p> <p>Whilst the regulations have not stopped people boating, even more so that now a boat can have eight people on board, (although ferries, buses and the trains have no limits to passenger numbers), the RHKYC has not yet been able to hold yacht racing, as it hasn't been possible to obtain a permit to hold the race as people might congregate on the pontoons.</p>	The boating industry has been mostly ignored by The HK Government where it comes to financial help for the industry, even although the HK BIA has written to the Chief Executive and other government departments. Having said that the HK Government promised all residents a handout of HK\$ 10,000 each (US 1,280) back on March 3rd., It will be July before we can apply for it.	The HKBIA has been in contact with various charter associations and are collectively drafting a letter to seek for more support from the government.	Both international and local boating & sailing events have been cancelled so far.
Hungary	The government issued a lockdown (stay-at-home) for two weeks, starting on Saturday 28th March till 11th April, people in Hungary will only be allowed to leave their homes for	Currently the Government is not offering any financial contribution to the marine industry and is not, covering salaries to avoid job losses. Only		The first indoor Boat Show was held in

	<p>"substantial reasons," though the list of these exceptions is rather extensive, ranging from grocery shopping to manicures. Since Hungary has no connection to the sea, only inland waterways, boating is allowed, but if you are not with your family members you must hold 1.5 meters distance. Owners can't live permanently on their boat as it is not a residence, only a recreational place.</p> <p>Effects on the marine Industry:</p> <ul style="list-style-type: none"> •all the customers who ordered sailing or power boat by the last Boat Show will be served, new customers stepped back and sales have stopped •orders in the shops have stopped but have increased online •sailing school courses are postponed or cancelled •charter reservations have been cancelled for April, May, June, on sea 2020/2021 winter reservation are also stopped •charter on the sea (abroad: Croatia, Greece, Seychelles etc.) decreased •closing marinas is not mandatory but some of them decided restrictions, otherwise they declare it as a workplace. Working is limited, owners can only work on their boat, otherwise boat owners can visit their boat but limited •Hungarian Sailing Federation decided to postpone the regattas to further notice •no passenger boats traffic allowed 	<p>sectors that were severely hit by the pandemic (tourism, restaurants, entertainment venues, sports, cultural services, transportation) will be contributed.</p>		<p>Budapest end of February, all other boat shows, exhibition regardless indoor or on water has been postponed or cancelled.</p>
Ireland	<p>Good news from Ireland, the Government has issued a "Roadmap for reopening society</p>	<p>There are a small number of state-aid for businesses, but so far the most</p>	<p>The Irish Marine Federation has undertaken the following actions:</p>	

	<p>and business". From 18th of May there will be limited reopening of recreational boating. The Irish Marine Federation have lobbied for a safe and responsible resumption of recreational boating and for the gradual lifting of restrictions. Racing with mixed crews and cruising boats from abroad will not be permitted for several weeks yet however.</p> <p>There is a big appetite to get #back2boating and it is hoped that the industry can return to growth quite quickly. Social distancing remains the big challenge with marinas, boat sales and boating itself. Bar and restaurant facilities will remain shut for a number of months yet.</p>	<p>significant one is the Temporary COVID-19 Wage Subsidy Scheme. Up to €410 of weekly salary is paid by the State if the Company qualifies for the scheme.</p>	<ul style="list-style-type: none"> •Successfully lobbied our Government to ensure that marinas and boatyards are considered 'essential services' and that employees can continue to work. •Keeping its members up-to-date with information on State and local authority financial grants and business support programmes. •Consulting with the national Health Authorities to help to stop the spread of COVID19 through the marine transport network. •Joined with other European marine industry associations to call on the EU to do more to help our sector. This action is being coordinated and facilitated by the EBI. •Actively planning on how to restart the industry once the travel restrictions are lifted in Ireland and how to encourage boating in a safe and sustainable manner. 	
Italy	<p>INTERNATIONAL TRAVEL AND MOVEMENT</p> <p>Until 2 June travel to and from abroad is prohibited, except for proven work requirements, health reasons or absolute urgency. All travelers entering Italy are obliged to immediately notify the Prevention Department of the competent territorial health service and are subject to health surveillance</p>	<p>The most significant government intervention for the industry concerns the "Cure Italy" decree, which has allocated more than 11 billion euros in social security benefits and extended to all companies the instrument of the lay-off fund in derogation, for 9 weeks. Currently the following government financial support is anticipated:</p>	<p>In March and April lobbying actions on Institutions, primarily Government, Ministries and Regions, have been constant. Confindustria Nautica had a virtual meeting on 8th April with the Undersecretary of the Italian Prime Minister. The MIA presented the Government with a</p>	<p>The Governing Board of Confindustria Nautica and Board of Directors of I Saloni Nautici, have</p>

	<p>and fiduciary isolation for a period of fourteen days; an exemption is allowed to travelers who remain in Italy for a maximum of 72 hours.</p> <p>From 3 June 2020, travel to and from foreign countries will be permitted. Movements may only be restricted by measures taken in relation to specific States and territories, in accordance with the principles of adequacy and proportionality to the epidemiological risk and in compliance with the constraints arising from EU law and international obligations.</p> <p>BOATING ACTIVITIES</p> <p>Until Sunday 17 May just a few Italian regions had allowed boating with strict limitations but, thanks to a strong lobbying action in the last weeks, Confindustria Nautica managed to allow boating again in the whole country from Monday 18.</p> <p>Boating is now permitted within the framework of the general rules of travel of the individuals (as there is still a ban on trips between different regions and on the arrival from foreign countries, that should be lifted from 3 June) and within the application of the new guidelines for marine activities issued by the Ministry of Transport:</p> <p><u>-Recreational boating and bareboat charter</u> Users' individual responsibility remains the key factor in the application on board of the general social distancing measures (1m between non-cohabitant persons).</p>	<p>1)All the financial loans and leasing contracts have been suspended for 3 months in order to preserve the financial liquidity of the companies</p> <p>2)The payment of VAT to the state and other taxes, together with the high contributions on the wages of employees have been suspended for 3 months</p> <p>3)A tax credit has been granted to shops, restaurants (even the ones operating inside marinas) who can prove they had losses caused by Covid-19 situation, by comparing the income from the previous year.</p> <p>The government has suspended concession fees until the end of July. A request has been made to grant the same benefits to marinas</p> <p>The Government has published on 8th April a decree with measures to give immediate liquidity to the industry (€400 billion in State guarantees to support business and exports)</p> <p>Further support to the industrial system from the Government is expected in the coming days.</p>	<p>plan for the programmed reopening of the boating manufacturing and supply chain activities of the marine industry, pointing out the seasonality of the majority of our businesses.</p> <p>The plan provided precise indications on the necessary agreement with the trade unions, the voluntary participation of workers, the required healthcare protection, and the appropriate sanitization of the workplace.</p> <p>The Research Office of the association has calculated, with three separate surveys of the member companies, the impact of the lockdown on the activities of all the companies that compose the supply chain, including the tourism and nautical ones.</p> <p>The activity carried out by the Institutional Affairs Area with the Central Government and the Regions, supported by the presentation of an articulated dossier with data, risk analysis and forecasts, has convinced the institutions - and first of all the National Institute for occupational injuries - to classify the manufacturing activities of the marine sector as "low risk" and "low social aggregation". In this</p>	<p>declared that, in view of the current circumstances, a plan will be put in motion for extraordinary measures to be adopted for the 2020 edition of the Genoa International Boat Show, which will see the design of a flexible layout that can adapt to the various post-crisis scenarios. It has been decided to postpone the 60th edition of the global trade fair from September to the following</p>
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<p>Israel</p>	<p>The restriction on recreational boating activities is being dropped starting on May 1st, 2020. This would be celebrated with a special flotilla honoring medical staff, Israel Police, and the Israeli Marine Police in particular. The flotilla will depart from a few destinations (Hertzelia, Tel Aviv & Haifa). This event will be carefully monitored by the marine police. Restrictions remain the same. The number of people on each boat should be minimal. Keep 2 meters away from each</p>	<p>Government-approved all marine activities as permitted activities during the lockdown. This was achieved by the public petition "Free the Sea" that was brought to government members. The majority of help came from the Minister of Transportation. The Israeli Police has also supported this request.</p>	<p>The Israeli Marine Innovation Association has launched a special campaign called #yellowforsailing. The campaign invited boaters as well as industry leaders to raise yellow flags (Q flags) to support love for the sea and the willingness to go back to sailing. As a result of this campaign, the official flotilla on May 1st will raise Q flags alongside the Israeli Flag</p>	

	<p>other while onboard, unless it's people who reside together on a regular basis. Gatherings at the cockpit are forbidden. All activation of pyrotechnic equipment is forbidden. Guidance will be transmitted over the radio. Registration is mandatory.</p> <p>Marinas -will stay open to arrival and departure of vessels - no permit has been issued to close marinas. Foreign citizens aren't allowed to enter - except for special instructions and permission in advance by the Population and Immigration authorities. Israelis will be allowed to enter the state in accordance with the Ministry of Health instructions. Every Israeli entering the country will be required to a 14-day quarantine. Quarantine on sailing vessels is not permitted throughout all marina areas. Checking procedures of sailing vessels will be carried out in a separate pier, the same as it was up until now. Coming in touch with the vessels' body does not require a special protection uniform. Sanitizing vessels is not required. All costs deriving from the treatments of vessels will be carried out by the vessel owner, with in advance notice.</p> <p>Business- Permitted business are supermarkets, groceries, bakeries, food shops, pharmacies, optics stores, animal food stores, household maintenance services, electric shops, communication products and services and medical equipment.</p>		<p>(in line of recent Independence Day) and participants are asked to wear yellow shirts. We consider this campaign to be very successful and helpful in the process of easing the restrictions.</p>	
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Japan	<p>Japan Government extended the nationwide state of Emergency Declaration on 4th May to the end of May but said it would reassess the situation on 14th May and possibly lift the measures earlier for some prefectures.</p>	<p>As an emergency economic measure, the Government boosted its stimulus package to 108 trillion yen (\$1 trillion) to expand cash payouts to companies and residents.</p>	<p>JMIA has been lobbying Government for support to small enterprises. JMIA informs member companies of Government support measures by the website on a daily basis.</p>	<p>The Japan International Boat Show 2020 in March was cancelled, along with</p>

	<p>Some engine manufactures decided to suspend the production on May and/or June.</p> <p>Boat builders are still manufacturing, but worrying about the decline in new orders and the delay of imported engines to be installed.</p>	<p>The Government decided to pay 100 thousand yen per each person in Japan.</p> <p>They started to deliver 2 washable masks to each household.</p> <p>Local governments support enterprises that cooperate to be closed.</p>		<p>five other local boat shows planned to take place in April and May.</p>
Nether lands	<p>Similar to other European countries schools, universities, nurseries and non-essential business have been closed and people are advised to stay home and not leave unless absolutely necessary.</p>		<p>HISWARECRON has developed a voucher system so the watersport and leisure sector can use a voucher with a value that can be used to book a new accommodation, sailing course or rental period with the company that was compelled to cancel. The scheme was set up in alignment with the Authority for Consumers and Markets (ACM) and the Dutch Ministry of Economic Affairs and Climate (EZK).</p> <p>Scheme conditions can be found here.</p>	
New Zealand	<p>New Zealand with a population of 5 million has approximately 200 active Covid-19 cases with 6 people in hospital and 19 people who have died. New cases are declining and there were 3 new cases today the 29th April. NZ closed its borders in late March when we had only a few hundred cases and the borders will remain closed to non NZers for the foreseeable future. On the 28th April most businesses and schools reopened. Restaurants and gatherings of 10 or more</p>	<p>The Government has provided employers NZ\$ 585 for each employee per week for 12 weeks if they expect business income to be down by 30% or more. Over half of the work force have received this grant.</p>		<p>New Zealand is confident in hosting the Auckland On Water Boat Show on Sept 17th to 20th this year. The America's</p>

	<p>people are still not allowed but this is expected to be relaxed over the next couple of months. People are still required to stay in their home 'bubble of family' and not socialise.</p> <p>Recreational boating is not allowed except for kayaking and rowing non-motorised boats but this is expected to be relaxed over the next couple of months.</p> <p>The NZ Government is respected in NZ and overseas for dealing with the Covid-19 pandemic so swiftly and with tough rules.</p>			<p>Cup and Prada Challenger Series is going ahead from Dec 2020 to March 2021. NZ Marine is hosting the major superyacht regatta of the New Zealand Millennium Cup in February 2021 in the Bay of Islands - 120 nautical miles north of Auckland with 15 entries received to date.</p>
North Cyprus	<p>The Council of Ministers has extended the period of some restrictions and measures already taken due to the Coronavirus outbreak accordingly, whose deadlines were to expire as of April 30, including:</p>			

	<ul style="list-style-type: none"> -The ban on entry to North Cyprus (TRNC) by sea for non-TRNC citizens has been extended until May 15th. -The obligation to wear a mask will continue. -The restriction on the working hours of markets places will continue (open till 20:00). -After May 4th, a partial curfew will be imposed on Sundays. Only going out to a supermarket, a butcher or a petrol station will be permitted. -Pharmacies and Banks will return to normal working hours from May 4th. -The closure of places such as schools and study centres has been extended until May 15th. -Cinemas, theatres, and events where people get together will continue to be banned until May 15th. -Restaurants, cafes, bars, cafeterias, bakeries, buffets, tourism sector, hotels, accommodation, and other entertainment places and activities will be closed until 15th May. -Until May 15th offices vital to the public sector will begin work using a method of rotation and under certain conditions. Services will be provided on the basis of requirement in the offices that the ministries deem necessary. In this process, the necessary flexibility will be shown for those in the risk group, such as working from home. -Wherever possible, in buildings where people congregate, public services will be provided by an appointment system. The 			
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	number of people who can be found in the building at the same time will be restricted, hygiene, social distancing, and mask rules will be observed.			
Poland	<p>The situation in Poland is improving week by week. Although the number of daily cases does not decrease, it is still so small all the time that the government decided to introduce the third stage of lifting restrictions.</p> <p>Since May 18 cafes, bars and restaurants are open, with all security measures such as distance between people. Since May 4 shopping malls have been partially opened, without food courts and some services like cinemas or gyms. Also, museums, art galleries and hotels have been opened.</p> <p>Since May 25 schools have opened, initially for children from classes 1-3 in primary schools, and consultations with teachers for children from the last classes of primary and secondary school.</p> <p>Other restrictions still apply, including the obligation to wear masks as well as to keep 2 meters away from other people.</p> <p>Since May 4 marinas can operate in a limited way, without gastronomy or sanitary facilities, but since May 18, you can sail with more than two people in a crew or just with a family. There are still a lot of restrictions on providing measures for disinfecting hands for clients,</p>	<p>Last week, the Polish government introduced a third plan to support entrepreneurs, such as:</p> <ul style="list-style-type: none"> • Exemption from social security contributions and health insurance. • Partial state coverage of employee salaries. • Loans to employers to maintain cash flows from business operations. <p>At present, these measures concern small and medium-sized enterprises, but are likely to also apply to large enterprises.</p>	<p>Polboat is preparing a series of events for people who have not had boating opportunities before. A dozen locations - motor boats, sailing yachts and other water sports for free, and all necessary information how to start boating.</p>	<p>The Wind and Water boat show in Warsaw scheduled for March 12-15 was cancelled, and the Wind and Water - floating show in Gdynia scheduled for July will be postponed.</p>

	<p>disinfecting vessels after each use, maintaining a safe distance between people in marina or providing 15 minutes time between groups of clients.</p> <p>All shipyards in Poland are currently operating, also those that temporarily suspended their activities. There are no problems with transport or the supply chain.</p> <p>Border controls are maintained until June 12, 2020, but from May 16, persons coming to Poland from the territory of other European Union countries in connection with business activities carried out in Poland or in their countries are not obligated to quarantine.</p>			
Portugal	<p>Good news from Portugal. All boating activities, inside the country, are now allowed. Only charter companies are still waiting for a permission. It is due to happen by the 18th of May.</p> <p>The country is doing well in regards to the disease. 50% of the intensive care units created at hospitals have not been used. A fast response, very professional medical staff, politics from different parties working together and measures well accepted by all were key for this success.</p> <p>The country is hoping that the reopening of activities goes well so that the extremely weak economy can start moving. The economy is very dependent on tourism,</p>	<p>Many financial measures have been published to help the workers and the companies. Most of them trying to avoid unemployment. Many more will follow as we are far from seeing the 'light at the end of the tunnel'.</p>		

	which has dropped dramatically. If airlines start flying again, Portugal stands a chance for a summer season close to normal.			
Singapore	<p>The Singapore government has announced lockdown easing measures from 02-June (the original date originally announced for ending lockdown). The rollback will be gradual and divided into 3 phases. In first phase about a third of workers will be able to resume work at their workplace, with the remainder still working from home. Sectors targeted for Phase 1 re-opening include manufacturing, professional & financial services, vehicle maintenance, ancillary healthcare & hairdressers, subject to safe management measures. Schools will partially re-open (full school for graduating cohorts, with the remainder alternating weekly between school and home-based learning). Places of worship can open for private worship. Retail and dining will remain closed. Social gathering is mostly prohibited (with the exception of limited visits to grandparents). This first phase is expected to last for at least a month.</p> <p>In the second 'transitional' phase more businesses will re-open (e.g. some retail, tuition & enrichment centres, sports & recreation centres). Small social gatherings will be allowed (limited dining in with safeguards). This second phase could last several months before the final phase in which social, cultural, religious and business gatherings can resume with certain</p>	<p>An overview of the relief measures for the maritime sector is shown in the link below (some but not all applicable to recreational boating):</p> <p>https://www.mpa.gov.sg/web/portal/home/maritime-singapore/what-maritime-singapore-offers/covid-19-for-maritime-community</p>		<p>The Singapore Yacht Show which was planned to take place in March, has been moved to 15-18 October 2020.</p>

	<p>safeguards & size limitations. Day to day activities for seniors will only fully resume in this last phase. The idea is to prepare the country for a Phase 3 that is not a "business as usual" but a post-pandemic "new normal", at least until a vaccine is found and made available. Services involving prolonged contact (cinemas, bars, spas) will only be allowed in this last phase. The length of each phases will be determined depending on the infection rate.</p> <p>Masking up and safe distancing has been the norm up to now, and will remain so going forward. In all phases, employees continue to work from home to the extent possible.</p> <p>The expectation is that boating in local waters will be allowed from Phase 2. Cross-border boating will not be possible as borders remain closed. In spite of this, dealers are reporting brisk business, indicating that boating is seen as a safe activity given the present circumstances</p> <p>The detailed list of permitted business in Phase 1 is shown in the PDF below: http://img.enterprisesg.gov.sg/custloads/785889061/md_391702.pdf</p>			
Slovenia	<p>Since 15th May the Government of the Republic of Slovenia was the first EU country to announce the end of the Covid-19 epidemic. Upon arrival in Slovenia,</p>			

	quarantine is no longer mandatory for EU citizenship.			
South Africa	As of 1 May, Boat Builders and marine component manufacturers in South Africa were allowed to resume work with 50% of their staff under strict health and safety measures. The export of boats via cargo ships is now allowed, but the borders are still completely closed and there is a ban on any boating activity so no boats can be delivered "on their own bottom". Marinas and yacht clubs remain closed, as well as schools and training institutions. A 20h00 - 05h00 curfew has been imposed nationwide and a ban on the sale of cigarettes and alcohol remains in place. Cooked delivery food is now allowed and people can exercise (walk, jog, cycle) between 06h00 and 09h00 within a 5km radius from their home. Still no surfing allowed and beaches are closed.	Government has introduced a Small Business Relief Fund and commercial banks are looking at various relief measures for customers. The Unemployment Insurance Fund has offered R3 500 per employee per month (at today's exchange rate USD195). There is also a Temporary Employment Relief programme offering R17 000 per employee per month (USD947). Some tax relief measures were announced recently and they generally apply to lower income earners and there will be delays on employee tax liabilities.	SABBEX is keeping members informed of developments on a daily basis. A survey of members was conducted to assess the impact of lockdown on staffing and remuneration. SABBEX is actively working with government to address bottlenecks and areas where there is a lack of clarity in government gazettes and marine notices.	At this stage the Cape Town International Boat Show/Boatic a in October is still going ahead.
Spain	The Spanish government has eased restrictions, where Spanish residents are divided into regions, with the virus being reported in stages from 0 to 3. Mallorca has reached stage 1, and people are allowed to circulate freely within their province, bars; restaurants can occupy 50% of their capacity. Nautical activities are allowed within the same province. Any foreigners arriving in Spain, by any means and including Schengen treaty countries, need to self-isolate for 14 days.	The government approved on 24 March the launch of credits for 20,000 million to guarantee the liquidity of the companies most affected by Covid-19. Half of that amount will be used to guarantee new loans to SMEs and the self-employed. Paying taxes is delayed. The term of the tax procedures already started will last until April 30, and those that are going to open are extended until May 20.		

	<p>Free circulation is expected to be achieved at the end of June, subject to conditions.</p> <p>Entering Spanish ports for refit and repair purposes is allowed from 10 April on the same terms that it was allowed before the extraordinary measures taken on 30 March.</p>			
Sweden	<p>Sweden is not on full lockdown, having less regulations on coronavirus restrictions. The country has put a great trust in people's common sense. The majority of Swedish are in self-quarantine at home, working from home, avoiding contacts with the elderly. Gatherings of more than 50 people are forbidden. All sport events and ski resorts have been cancelled</p> <p>Restaurants are still open but theatre and cinemas are closed. Shops have various restrictions in order to prevent coronavirus. Sweboat members are still in business and service/maintenance, aftermarket, equipment retails are performing well but yards and distributors of new boats are losing sales drastically.</p>	<p>There is a full package of support available for SMEs affected by the current situation. Application process seems complicated, so Sweboat is assisting their members with this.</p>	<p>Sweboat has taken the lead in gathering all boating associations together for a Discover Boating activity later this spring - if it is ethically appropriate. It will also contain appropriate messages from our Authorities how do be a responsible boater - if boating is allowed when the summer comes.</p>	
Thailand	<p>Thailand has announced the Emergency Decree since 26th March. This decree prohibits international arrival, provincial crossing, mass gathering, closure of airports, public transportation, schools, hotels, bars, shopping malls, markets, national park, sport venue & etc, and enact a curfew from 20.00 to 04.00. All persons are to wear mask at all time.</p>	<p>The Thai Government has passed a 1.9 trillion Thai Baht stimulus package to (1) income loss compensation and public health improvement, (2) a 2% interest soft loan to SME, and (3) corporate bond liquidity stabilisation fund managed by the Bank of Thailand.</p>	<p>TYBA activities include:</p> <p>(1) Promoting government support program to TYBA members.</p> <p>(2) Liaising with Tourism Authority of Thailand about Safe and Health Certificate Administrative for yacht tourism.</p>	

	Boats are to remain at port and not allowed to cross province or visit any islands. Marine tourism is prohibited. Marina is allowed to open but must provide mask to all staff, daily disinfected facility cleaning, make alcohol gel available, and facial mask wearing at all time. Restaurant can serve take away food only.		(3) Liaising with the Marine Department to allow private yacht movement within nation. (4) Collecting information on the impact of Covid-19 on yachting industry in Thailand and to submit a proposal for support.	
Turkey	<ul style="list-style-type: none"> •25 cities have intercity cross-border lockdowns except for logistics. •All nurseries, schools, universities, are closed since March 13. Supermarkets for food, pharmacies, post offices and petrol stations are open. •Shopping Malls, hair dressers opened May 11, with special restrictions on social distancing. •Total lockdown on weekends and holidays. Over 65 and under 20 years old are not allowed to go out on working days. Since 11 May, they are allowed for 4 hours on weekends. •All national and international flights, intercity train services are suspended. Travel with private car or Intercity bus, between cities of cross-border lockdowns, is only allowed with special hardly received travel permissions. •All governmental offices are working with 50% capacity in shifts. •Public transport vehicles are to have max 50 % of their capacity to maintain social distance. •All marinas are open and boat owners have access to their boats, unless they are within 	<ul style="list-style-type: none"> •Layoff of workers is suspended for 3 months starting from March and government raised funds to pay €250 - €580 per month to employees that meet some criteria working in most industries, unfortunately none to anyone in Marine Industry. •All income and corporate taxes due in March and April taxes are postponed by one month. 		Discussions for co-organizing the afloat BoatShow in October 2020 and International Eurasia Boat Show in February 2021 is being held but no confirmation is yet announced.

	<p>the allowed travel group. All works in marines are allowed with social precautions. No boats are allowed to leave Marinas or stay at anchor in coves in Istanbul province. Boating is allowed in other Aegean and Med ports within national waters. All boats arriving from overseas are subject to strict quarantine conditions for 14 days.</p> <ul style="list-style-type: none"> •Boat Yards and equipment manufacturers are carrying on production, taking extended hygienic measures, some with 50 % capacity to maintain social distancing and staff working in shifts every other day or bi-weekly in shifts. •Government preparing procedures to certify hotels in holiday resorts and allow opening after June 1. 			
UAE	<p>Dubai Maritime City Authority is pleased to clarify the following Safe Operation Requirements as precautionary measures for resuming of the tourist and sport maritime activities to limit the spread of the Corona virus.</p> <p>Operations:</p> <ul style="list-style-type: none"> – Working hours will be from 06:00 am to 09:00 pm, starting from 12/5/2020. – Vessel capacity shall not exceed 40%, in order to achieve social distance. – Children below 12 years old and Seniors above 60 years old are not allowed to board the vessel. – Vessel crew above 60 years old are not allowed to board the vessel. – Individuals with body temperature above 			

	<p>38c are not allowed to board the vessel.</p> <ul style="list-style-type: none"> – Use of the jet skis is allowed during daylight hours only. <p>Preparation Measures:</p> <ul style="list-style-type: none"> – Sanitize the vessel completely before resuming the activity. – Ensure that there is no symptoms of Covid-19 on crew before resuming the activity. – Readiness onboard to isolate any suspected case in event of showing any covid-19 symptoms. – Social distancing signs to be placed on the vessel. <p>Screening, personal protection, and Social Distancing:</p> <ul style="list-style-type: none"> – Provide sanitizing materials and thermal screening equipment's at all entrances. – Masks and gloves are mandatory for all individuals onboard including crew. – Ensure social distance between people should not be less than two meters from all sides. <p>Periodic sterilization and hygiene:</p> <ul style="list-style-type: none"> – Regular sanitization throughout the vessel. – Ensure that restrooms are cleaned and sanitized pre/post usage. – Waste bins to be disposed after each trip. – Train staff on maintaining personal health and hygiene. <p>Customers:</p> <ul style="list-style-type: none"> – Encourage of cashless payment methods. – Serve food and drink if allowed in disposable plastic containers. 			
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<p>UK</p>	<p>Back to Boating In guidance issued on Wednesday 13 May 2020, the UK Government confirmed that all forms of watersports, including the use of privately-owned motorised craft, can go ahead in England.</p> <p>The advice from the Department for Environment, Food and Rural Affairs says that “All forms of water sports practised on open waterways, including sailing, windsurfing, canoeing, rowing, kayaking, surfing, paddle-boarding and the use of privately-owned motorised craft (in line with the guidance issued by the relevant navigation authority) are allowed.”</p> <p>This follows the publication, earlier this week, of the Government’s COVID-19 recovery strategy for England which provided key information regarding what the population can do away from their homes. This included:</p> <ul style="list-style-type: none"> •Exercise, and spending time outdoors •Driving to outdoor open spaces irrespective of distance •Day trips to outdoor open space, in a private vehicle <p>Marinas may also open subject to the strict compliance to social distancing and hygiene guidelines provided by Government.</p>	<p>Most of the support announced by the UK Government is live and now open for applications where there is a requirement to file one.</p> <p>The grants for small businesses and those in the retail, leisure and hospitality sectors are one of many measures which are live. British Marine is aware that many businesses are now in receipt of these grants although some are encountering problems when attempting to confirm their eligibility with local authorities. The payments for each grant are being administered through local councils, as is the 12-month business rates holiday for eligible businesses in these sectors. The rates holiday officially started at the beginning of April.</p> <p>Since the last UK update, the Government has launched the online portal to enable employers to submit a claim through the Coronavirus Job Retention Scheme. Employers are using this portal to file a claim for a grant to cover most of the wages of staff who are not working but are furloughed and kept on the company’s payroll system. This scheme applies to all UK businesses, regardless of their size and includes staff on full time, part-time, agency, flexible and zero hours contracts. The Coronavirus Job Retention Scheme has</p>	<p>British Marine has produced a dedicated microsite for the industry and held weekly webinars designed to help its members understand what is required of them during the Covid-19 pandemic and how they can prepare for an easing of restrictions. More information is available at: www.britishmarine.co.uk/coronavirus</p> <p>British Marine has also been lobbying Government for additional support for the leisure marine sector. It has lobbied for an additional fiscal package for members that do not pay business rates, for the rates holiday to be extended to other sectors and for a fiscal package to cover the annual cost of boat licenses for one year. Finally, it has also called for a review of the eligibility criteria for some of the business interruption loans to make it easier for members to receive a loan.</p>	<p>With the Southampton International Boat Show still six months away, British Marine is taking appropriate and proportionate steps based on the situation at this time. As it stands, the Association hopes to have the opportunity to host the 52nd edition of Britain’s biggest and most popular boat show in September 2020 and as such, is planning accordingly.</p>
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	<p>British Marine is encouraging all boat owners to consider the following before they plan a day trip on their boat:</p> <ol style="list-style-type: none"> 1. Plan ahead – ensure the safety of those around you and try to avoid areas that may attract lots of people. 2. Check with your mooring provider before you travel. Be aware that many facilities may not yet be able to open and this could affect services such as fuel and pump out stations. 3. Only use your boat if you can apply social distancing at all times, including when mooring your vessel to leave a safe distance from others. 4. Travel with members of your household only, if no one in the group is displaying COVID-19 symptoms. 5. You may only meet with people that are not within your household if you apply social distancing. You should not meet with more than one person outside your household 6. Be aware of the impact on emergency services if you were to get into difficulties. Think about what action you will take if your boat breaks down – recovery services may not be operating 7. Apply all normal sensible safety precautions and always wear a life jacket when on deck. 8. Pubs and restaurants are not allowed to open as normal – although some may offer takeaway services. Check with any 	<p>been extended until the end of October following a high uptake and the Self-Employed Income Support Scheme went live earlier this week.</p> <p>The temporary Coronavirus Business Interruption Loan Scheme and Coronavirus Large Business Interruption Loan Scheme are both open to applications and being delivered through a set of accredited lenders.</p> <p>Other key developments include the announcement of further financial support for SMEs. The UK Government has subsequently announced a set of ‘Bounce Back’ loans designed to help small businesses manage the impact of the Covid-19. These loans will provide businesses with a loan between £2,000 and £50,000 and will come with a 100% Government-backed guarantee. These loans are interest free for the first 12 months and will be delivered through a network of accredited lenders.</p> <p>Additional support for small business includes the announcement that the grants being delivered in England are being extended and receiving a further cash injection or ‘top-up’. The additional funding of £617 million is aimed at small businesses with ongoing fixed property-related costs. We understand that each</p>		
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	<p>businesses you wish to visit before you leave home. 9.Be caring and considerate of local residents who may be nervous about the risks of increased numbers of people in the area.</p> <p>The UK Government does not permit the population to leave their homes to 'stay at another home for a holiday or other purpose'. This means that members must not stay overnight on a boat if it is not their primary residence.</p> <p>British Marine understands that inland navigation authorities and harbour authorities will also have to consider the Government's latest guidance in respect of what activities will be permitted across all parts of the UK and how they themselves will return to operation.</p> <p>The changes announced apply exclusively to the use of private boats. Commercial boating operations are not permitted; however, it is anticipated that these will resume once the hospitality sector opens in July.</p> <p>Guidance for the devolved administrations of Scotland, Wales and Northern Ireland differs and therefore marinas that operate in the UK outside of England should remain closed to leisure customers until they are permitted by their Government to open.</p>	<p>company must be small and be able to evidence that Covid-19 has had a significant impact on day-to-day operations to qualify.</p> <p>The key measure which is not yet live is the Statutory Sick Pay Rebate.</p>		
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<p>US</p>	<p>The restrictions currently in place across the country differ on a regional basis by the various State, County and City emergency orders under their jurisdiction. As mentioned previously, some regions of the country are harder hit than others, so for that reason they are in various stages of shut down, shelter in place, and social distancing orders. Exactly what the limitations are, are all over the place. In South Florida, the greater Miami area is the major hot spot in the State with the greatest number of positive cases and deaths. For this reason, the tri-county area remains with stay at home orders through the end of the month.</p> <p>Curfews in place run from either 9:00 pm or 10:00 pm until 5:00 am depending on the County. The latest change requires everyone to wear a mask when in public whether working or wherever they go. Only essential businesses remain open. Certain aspects of marinas such as repair services, are permitted, however recreational boating remains shut down.</p> <p>Last Friday, Jacksonville, which is the northern most end of the State of Florida, lifted the ban on beach access, deciding to open their beaches for a limited number of hours per day for exercise purposes. According to local news reports, the beach was packed within a half an hour, as</p>	<p>The US national government has passed a \$2 trillion funding package aimed at supporting small businesses, distressed industries, unemployed workers and injecting cash directly into American households.</p> <p>On Friday, 3rd April, small businesses and sole proprietorships can apply for the Small Business Administration's Paycheck Protection Program (PPP) – an initiative that was included in the \$2 trillion economic relief bill signed by President Trump last week, which authorizes nearly \$350 billion in forgivable loans to businesses to pay up to eight weeks of payroll costs, including benefits. Funds can also be used to pay interest on mortgages, rent, and utilities.</p>	<p>While NMMA is primarily focused on advocacy at the moment--securing as much federal aid and support for the marine industry as possible and helping members understand how to obtain government support. NMMA is also looking at humanitarian support. Manufacturing plants are being asked to donate any unneeded personal protective equipment (PPE) to local hospitals and consider re-tooling their plants to produce other PPE gear such as ventilators. The more our community can do to help in this medical crisis the better.</p> <p>The Marine Retailers Association of the Americas, which focuses on its retail members, has attacked the economic challenges and uncertainty of today's market place with a multi-fold strategy, including:</p> <p>1.MRAA has produced a dozen "Ask the Expert" Webinars over just the last 40 days. These webinars have been focused on such critical topics as: How to Sell in Today's Environment; How to Adjust Your Service Business;</p>	<p>Most of the US boat shows had already occurred for the year, though NMMA had to cancel two March shows and their major political conference in Washington, DC.</p>
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	<p>residents were permitted to go for a walk or swim however no sunbathing was allowed.</p> <p>Recently the Mayor of Miami-Dade County announced that they are working on a plan to allow parks, all marina services, and golf courses to reopen with social distancing orders still in place. He stated the County was consulting with medical experts on the future opening of public spaces, however there is currently no timeline for opening beaches back to the public. Their focus was on reopening "parks" and "waterways" for public recreation under certain conditions. Since Miami has the largest population and highest number of cases of corona virus in south Florida, they are taking the lead in the region determining what emergency orders should be in place to protect the public. After consulting with the Mayors from neighbouring counties, they all put the same restrictions in place to prevent people from overwhelming communities where there are less restrictions in place.</p> <p>Throughout the U.S. each State's Governor is currently putting together a plan for when and how they will reopen their state when they feel it is safe to do so.</p>		<p>How to Market Your Business During the Pandemic; How to Lead from The Front During Uncertainty; How to Manage Cash Flow During a Crisis; How to Manage Your Inventory; Legal Insights to the U.S. Stimulus Packages; Best practices in Leading Employees Working from Home. 2.MRAA has produced critical documents that have helped get US retailers and marinas back to work in states like Minnesota, New York and others. Those documents include: Tips and Best Practices for Selling and Servicing Safely; How to Communicate Safe Boating to Customers. 3.MRAA provided free access to its online catalog of nearly 140 educational courses for all retailers. 4.MRAA has created several downloadable resources and answers to frequently asked questions section of its website to connect its retailers with resources from federal and state/provincial governments of the United States and Canada. The association has been working directly with Members of the U.S.</p>	
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			<p>Congress to create funding programs specific to the retailers, including identifying that the CARES Act funds can be used to help pay for floor plan interest that dealers have coming due this time of year.</p> <p>5.MRAA has conducted several in-depth research projects, with thousands of retailers participating, that provide critical insights into how the retailers are navigating the challenging economic conditions they face today.</p> <p>6.MRAA has produced dozens of best practices for the dealers to follow to help them to ensure their survival. MRAA, in partnership with state marine trade associations, is now in the process of producing its second full-length publication focused helping dealers get back to work.</p> <p>7.Finally, and perhaps most significantly, MRAA has been working directly with state governments to help gain "essential" status for the boating industry's retail businesses. At a time when marine dealerships are sitting on their highest levels of inventory and the industry-wide cash flow issues are prevalent,</p>	
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			<p>dealerships can't afford to be not allowed to sell and service boats. MRAA created the Recreational Boating Commitment to Safe Boating, which features 49 best practices for safely selling, servicing and delivering boats and conducting sea trials along with a document outlining how to Communicate Safe Boating to Customers, and a Sample Boat Demo and Delivery policy for internal use. The packet was meant to help retailers show their government offices that if they are allowed to operate as an essential business, they can keep their employees and customers safe while they do.</p>	
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