ENGAGING SERIOUS BOATERS SINCE 1985 **PROVIDE A CONTRACTOR OF CONTRACTOR**

2021 MEDIA KIT

Photo courtesy of Palm Beach Yachts

EDITORIAL MISSION

Since 1985, *Power & Motoryacht* has been keeping boaters in the know.

PRINT

of Azimut

Photo courtesy



POWER & MOTORYACHT

Run by the most experienced marine editors in the segment, Power & Motoryacht remains the essential guide for the serious boater in the 30'-90' boat range. We continue to invest in original content and rich photography, and fill each issue with the expert advice and insight that our readers have learned to expect.

Not only do we deliver print magazines to consumers, we also offer digital and tablet editions to suit any boater's needs. These include digital versions for iPad, Kindle, Nook, and Android devices, as well as Zinio and Digimag versions.

NEW BOAT BUYER'S GUIDE



The go-to resource for the new boat buyer that serves the boat buyer beyond our print and digital editions. More than 60 new powerboats of all types are tested each year and evaluated in this easy-to-digest format.

Produced in conjunction with our other marine group brands— PassageMaker, Soundings, Anglers Journal, Outboard, and Yachts International—copies are available on targeted newsstands nationwide, as well as at the Fort Lauderdale, Miami, and Palm Beach boat shows.

A link to the digital version is also sent to more than 200,000 enthusiasts from the Active Interest Media Marine Group.

POWER & MOTORYACHT print magazine, along with a dynamic website, strong social media presence and daily and weekly e-newsletters, serves as the essential guide for serious powerboaters, delivering timely information on the latest boat and yacht launches and designs. New equipment content, maintenance tips, and cruising ideas help readers get excited to spend more time on the water and get more from their boating. With a proven circulation model, we ensure you reach an audience of engaged prospects by qualifying our readers as current powerboat owners.

Monthly Circulation: 70,000

On Newsstands January 1, 2021

DEMOGRAPHICS

Photo courtesy of Ocean Alexander

Male	97%			
Average Age	61			
Own their Own Home	97%			
Average value of primary home\$800,000				
Own real estate other than primary home	60%			
Average value of additional real estate owned; in excess of \$1,500,000				
Own waterfront homes	49%			
Average HHI	\$401,000			
Average Net Worth	\$3,418,000			

BOAT OWNERSHIP/PURCHASING

Own a powerboat	98%
Avg. number of boats owned	2.9
Avg. years or more active boati	ng 25
Plan to buy in next 24 months	36%

Plan to buy new boat	21%
Plan to buy used boat	24%
BOATING ACTIVITY	
Cruise	97%
Fish	75%
Extended cruise (3+ days)	80%
Overnight cruise	69%
Offshore/ocean passagemakin	g 27%
Entertain onboard	83%
Big game fishing	36%
Tournament sportfishing	21%

CHARTER

Plan to charter in next 2 years	85%
Have chartered	43%
Bareboat charter (past 2 years)	64%

WEB & SOCIAL

Powerandmotoryacht.com provides boaters with daily web-exclusive content, along with a large inventory of boat tests and product reviews, allowing the audience to research and compare when buying their next powerboat.

Panbo Marine Electronics. as well as other experts, provide daily tests, reviews and other content on this popular market segment.

Our video channel hosts new boat reviews, how-to, and destination spotlights, as well as up-to-the minute video reports from boat shows, visits to boat builders and other industry icons.

This content-rich approach makes it an invaluable platform for marketers who want to reach a highly targeted and engaged audience.

300,000 Average Monthly Users* 757,085 Average Monthly Pageviews* Available ad sizes: 728 x 90, 300 x 250, 300x600, 320x50 Mobile



The Palm Beach 70 has been called a modern commuter yacht, which got us wondering: Would a commuter yacht be a viable option in today's world? There's only one way to find out... #TrainvsYacht



Facebook: 50.824 **Instagram:** 10,100

BOAT TESTS





*2020 YTD Analytics

SOCIAL MEDIA

Power & Motoryacht uses social media to further the brand's mission of keeping serious boaters in the know. From live video aboard boat tests to up-to-the-minute announcements of new boat designs and launches, the enthusiasts that follow our social channels are often the most informed boaters on the dock.

ENEWS/EMAIL

RHUMB LINE e-newsletter

Rhumbline readers just can't get enough information from us. They opt in to either our daily or weekly e-newsletter for the most up-to-date powerboating news. Fresh content about every aspect of powerboats is covered by our team of industry experts, from marine electronics, new boats, used boats, engines, technology and how-to.

Strategic marketers know that targeting our audience of passionate boaters digitally, as well as through print channels enhances their impact.

Daily Audience: 15,184 Weekly Audience: 19,942 Available Ad sizes: 728x90, 300x250



Boat sales have enjoyed a serious boost post-quarantine The sentiment of many entering the market: Why wait?

Read more here

() 😡 🖸

Targeted Promotional Email Campaigns



as desaips and superior technical utilutions are key features of in every Zeelander vacht that is meticulously built in the Netherlands. The t unit of our landmark 255 is no exception. Think 360-decree



mafacturer of inflatable textile Ultra listroasisti iders for the vachting market Space saving he Fendertex® standard line · Strong and rob

Audience: 17.326

Power & Motoryacht readers want more and better information about boats, motors, electronics, and equipment, so many of them opt in to our third party email promotions list.

You can send your custom message directly to this audience!

EDITORIAL DEPARTMENTS

New Boats: The place to find authoritative. industry leading reviews on the newest models that ply the seas. Each review revolves around first-hand experience aboard the boat and interviews with the designer or principal of the company that builds them.

Power & Technology: We live in a world where technology and performance trends are changing the way boats are built and used at blinding speeds. Executive Editor Jeff Moser makes sure you stay informed on the hottest developments each month.

Waypoint: The journey is great, but sometimes it is the destination that counts. Seasoned cruiser Bob Arrington has been there, done that and gotten the t-shirt at most ports you'd ever want to visit. But be warned: His destination column will give you a severe case of wanderlust.



Electronics: Electronics Editor Ben Stein walks the walk when it comes to marine electronics. His test bed? None other than the 57-foot Carver he lives aboard with his wife and kids. When he's not underway, you can bet he's testing the newest electronics.

Uncharted Waters: Captain Bill Pike is as close as you get to a legend in the marine industry. Every month he invites you into his life to share anything from a great sea story to a maintenance misadventure.

Drawing Board: Be the most well informed boater on your dock and turn here for news about models that are in production and heading for a marina near you.

Boatyard: You have a good boat. The advice in this perennially popular section will make it even better.

Inside Angle: Since Tom Fexas more than 30 years ago, Power & Motoryacht has a proud tradition of giving a voice and column to a game-changing yacht designer. Noted Naval Architect and Designer Bill Prince's monthly musing speaks to the heart of every boater.



2021 Ad Close & On Sale Dates

JANUARY
FEBRUARY
MARCH
APRIL
MAY
JUNE

Ad Close 11/8 , On Sale 12/11 Ad Close 12/8, On Sale: 1/15 Ad Close 1/10, On Sale: 2/12 Ad Close 2/14, On Sale: 3/19 Ad Close 3/14, On Sale: 4/16 Ad Close 4/11, On Sale: 5/14 JULY AUGUST SEPTEMBER OCTOBER NOVEMBER DECEMBER Ad Close 5/9, On Sale: 6/11 Ad Close 6/13, On Sale: 7/16 Ad Close 7/11, On Sale: 8/13 Ad Close 8/8, On Sale: 9/10 Ad Close 9/12, On Sale: 10/15 Ad Close 10/10, On Sale: 11/12

Power & Motoryacht Sales Representatives

Bob Bauer: Publisher/Northeast Display, bbauer@aimmedia.com, 401-935-4945
Joe Illes: Mid-Atlantic/Midwest, jilles@aimmedia.com, 757-254-5660
Jessica Schultz: Florida/Brokerage, jschultz@aimmedia.com, 239-738-3132
David Parkinson: Southeast/Caribbean, dparkinson@aimmedia.com, 954-232-4064
Wade Luce: West Coast/Pacific Rim, wluce@aimmedia.com, 949-491-5256
Elena Patriarca: Europe, patriarca.elena@gmail.com, +39 349 6138109
Cathy Breen: Classified/Showcase, cbreen@aimmedia.com, 203-994-4640

