

SailTime Opens Third Location in Europe

World's Leading Boat Membership Franchise Opens New Base in Barcelona, Spain, Their Third European Expansion after Italy in 2018.

[SailTime Group](#), the world's leading fractional boating membership franchise, announced the opening of a new base in Barcelona, Spain located at Port Balis 19-21, SANT ANDREU DE LLAVANERES 08392. It is the third European Base to open since SailTime launched new bases in Tuscany and Salerno, Italy earlier this year.

"Expansion into Western Europe continues to be one of our top priorities," SailTime CEO Todd Hess said, "The opening of SailTime of Barcelona marks our third major European base in the last 12 months."

SailTime Barcelona will be owned and operated by Luis Mas and his son, Oriol of Motyvel Yachts, a leading company in the boating industry for more than 40 years. An official dealer of Jeanneau, Motyvel Yachts is poised to be the first SailTime base in the world to feature a brand new Jeanneau [Sun Odyssey 349](#). The yacht will be presented at the boat show in Barcelona, October 9th through the 13th.

Luis says he and his son are excited to offer SailTime to boat enthusiasts in Spain looking to enjoy all the fun of sailing without the commitment of boat ownership.

"To share is the future, in boating too. This is how Motyvel Yachts foresees the immediate future in the yachting industry," Luis said. "SailTime is the perfect program that can be adapted to everyone's needs."

What is SailTime?

- With a fee that starts at only a few hundred dollars a month, SailTime members can conveniently schedule blocks of time online to enjoy a new model sail or power boat without the commitment or expense of ownership. When finished, they turn the keys over to the SailTime team to clean up and maintain the boat.
- Boat owners can make money by placing their sail or power boat in the SailTime program, allowing franchisees to sell blocks of time on their vessel.

For more information, visit www.spain.sailtime.com.

###

About SailTime

Now celebrating its 18th anniversary, SailTime has more than 30 franchise-owned bases in North America, Europe and Australia. SailTime client-members share the use of a professionally managed boat using a proprietary online scheduling system. A monthly

membership covers the slip fees, maintenance, insurance, and operating costs. These memberships offer an attractive alternative to boat ownership. SailTime also offers a generous Owner Member Program where the owner receives a monthly income, as well as the benefits of membership and complete professional management of their boat.

SailTime also has a significant network of sailing schools that are certified American Sailing Association (ASA) and Royal Yachting Association (RYA) affiliates. The instruction provided at these locations has been a key component in providing a pathway for members to achieve their goals and dreams for the sport of sailing.

For more information, please visit www.sailtime.com