

# **JOHNSON & TOWERS AND WESTERN BRANCH DIESEL ANNOUNCE MERGER**

BALTIMORE, Maryland, and PORTSMOUTH, Virginia – June 28, 2019 – Johnson & Towers, Inc. and Western Branch Diesel, Inc. today announced that they have closed on a transaction merging the respective organizations. Johnson & Towers LLC and Western Branch Diesel LLC, along with Johnson Truck Center LLC and Dovell & Williams LLC, will all fall under the newly created INDEL POWER GROUP LLC. The companies will continue to go to market with their existing and well-known brands.

Johnson & Towers and Western Branch Diesel have 165 years of combined experience as distributors for Detroit Diesel and MTU engines and Allison transmissions. Additionally, both companies are in the standby power generation business and are Power Centers for Volvo Penta marine diesel products.

Johnson Truck Center in Landover, Maryland and Manassas, Virginia, is a truck dealer for Freightliner, Western Star and Autocar. Dovell & Williams is an Isuzu truck dealer in Glen Burnie and Frederick, Maryland. Both are also Mitsubishi Fuso truck dealers.

“This merger brings together two very strong and successful family organizations sharing the same foundation in the diesel engine business,” said David Johnson, CEO of Johnson & Towers. “It gives us an East Coast marine footprint from New York to South Carolina for MTU and/or Volvo Penta, as well as a seven-state, 19-location network to leverage and grow our on-highway brands and robust fleet management business. Additionally, our MTU power generation business will offer a nine-state network to service standby power generation customers.”

“This creates a very exciting opportunity for both companies as well as our employees and customers,” said Herb Haneman Jr., CEO of Western Branch Diesel. “Our companies have known each other for many years and hold similar values and philosophies, including honesty, integrity, excellent customer service and treating our valued employees with care and respect.”

## **About Johnson & Towers**

Johnson & Towers was established in 1926 by Walter F. Johnson, Sr. and his partner Joseph A. Towers in Philadelphia. It has continued within the Johnson family for four generations. Johnson & Towers, along with Johnson Truck Center and Dovell & Williams, span seven locations across southern New Jersey, Maryland, Delaware, Washington D.C. and northern Virginia.

## **About Western Branch Diesel**

Western Branch Diesel was founded in 1946 by Herbert Haneman, Sr. as a marine service facility at the mouth of the Western Branch of the Elizabeth River in Portsmouth, Virginia. The company maintains 12 branches strategically located throughout Virginia, West Virginia, Ohio, Kentucky, North Carolina, and South Carolina.



**JOHNSON & TOWERS**

