**ENGAGING SERIOUS BOATERS SINCE 1985** 

# **EXIOTORYACHT**

# **2018** MEDIA KIT

Courtesy of Pursuit Boats

Since 1985, *Power & Motoryacht* has been keeping boaters in the know. The monthly magazine, in conjunction with a vibrant website, active social media presence, and daily Rhumbline e-newsletter, serves as the essential guide for serious powerboaters, delivering up-to-the-minute information on the latest launches and striking designs, hot new technology, powerful, cleaner engines, cutting-edge marine electronics, and the newest equipment and gear. Maintenance tips and cruising ideas help readers get more from their boating, and get them excited to spend more time on the water. *Power & Motoryacht* has a proven circulation model to ensure an audience of engaged prospects by qualifying readers as current powerboat owners.



# PRINT



# POWER & MOTORYACHT BPA Audited

MONTHLY Circulation: 100,000

**ON NEWSSTANDS** 

January 1, 2018

Run by the most experienced marine editors in the segment, *Power & Motoryacht* remains the essential guide for the serious boater. We continue to invest in original content and rich photography, and fill each issue with expert advice and insight that our readers have learned to expect. In addition to delivering print magazines directly to consumers, we offer a number of different digital and tablet additions to suit any boater's needs. These include digital versions for iPad, Kindle, Nook, and Android devices, as well as Zinio and Digimag versions. No other magazine delivers the heart of the powerboat market better than *Power & Motoryacht*.

# NEW BOAT BUYER'S GUIDE

NECESSION BOOL CONSULTANT

This is the go-to resource for the new boat buyer and serves the boat buying process beyond our print and digital editions. More than 50 new powerboats of all types are tested each year and evaluated in this easy-to-digest format. Produced in conjunction with our other group brands—*PassageMaker*, *Soundings*, and *Yachts International*—copies are available on targeted newsstands nationwide, as well as at the Ft. Lauderdale, Miami, and Palm Beach boat shows. A link to the digital version is sent to more than 200,000 enthusiasts from the Active Interest Media Marine Group

# DEMOGRAPHICS

#### PROFILE OF PMY READER

Male	97%	
Average Age	61	
Own their Own Home	97%	
Average value of primary home \$800,000		
Own real estate other than primary home	60%	
Average value of additional real estate owned; in excess of \$1,500,000		
Own waterfront homes 49%		
Average HHI	\$401,000	
Average Net Worth	\$3,418,000	

#### BOAT OWNERSHIP/ PURCHASING

Own a powerboat	98%	
Avg. number of boats owned	2.9	
Avg. years or more active boating	25	
Plan to buy in next 24 months	36%	
Plan to buy new boat	21%	
Plan to buy used boat	24%	

#### **BOATING ACTIVITY**

Cruise	97%
Fish	75%
Extended cruise (3+ days)	80%
Overnight cruise	69%
Offshore/ocean passagemaking	27%
Entertain onboard	83%
Big game fishing	36%
Tournament sportfishing	21%

#### CHARTER

Plan to charter in next 2 years	85%
Have chartered	43%
Bareboat charter (past 2 years)	64%
Fishing charter	59%
Crewed charter (past 2 years)	30%

# DIGITAL



BOATS ELECTRONICS GEAR MEGAYACHTS BLOGS MAINTENANCE SPORTFISHING VOYAGING VIDEOS PHOTOS



### POWERANDMOTORYACHT.COM

**Powerandmotoryacht.com** provides boaters with daily web-exclusive content, combined with a large inventory of boat tests and product reviews allowing the audience to research and compare their next powerboat. An exclusive sponsorship of the marine-electronics site Panbo.com provides daily content on this popular market segment. Our content-rich approach has produced double digit, year-over-year audience growth, making it an invaluable platform for marketers who want to reach a highly targeted and engaged audience. Our video channel hosts new boat reviews, how-to, and destination spotlights, as well as up-to-the minute video reports from boat shows, visits to boat builders and other industry icons.



## SOCIAL MEDIA

*Power & Motoryacht* uses Facebook, Twitter, and Instagram to further the brand's mission of keeping serious boaters in the know. From live video aboard boat tests to up-to-the-minute announcements of new boat designs and launches, the enthusiasts that follow our social channels are often the most informed boaters on the dock.

Facebook: 39,357 Likes Twitter: 3,100 Followers

# DIGITAL



The first Viking 48 Convertible hit the high seas more than 30 years ago, and immediately became the leader of the pack. Thanks to an ongoing evolution of design at Viking, this new version adds cruise-worthiness to the fishbox.

Learn more here.

#### RHUMBLINE e-newsletter

Rhumbline readers just can't get enough information from us. They opt in to either our daily or weekly eNewsletter for the most upto-date powerboating news. Fresh content about every aspect of powerboats is covered by our team of industry experts, from marine electronics, new boats, used boats, engines, technology and how-to.

Strategic marketers know that targeting our audience of passionate boaters digitally as well as through print channels enhances their impact.

Audience: Daily 24,288 | Weekly 32,392 Available Ad sizes: 728x90, 300x250

# EMAIL

#### Targeted Promotional Campaigns

Our readers want more and better information about boats, motors, electronics, and equipment, so many of them opt in to our third party email promotions list.

Audience: 18,000 OPT-INS



# EVENTS

# THE PAVILION You're Invited - Escape. Indulge. Socialize.

COME EXPERIENCE THE AIM MARINE GROUP PAVILION HELD DURING THE 31ST ANNUAL PALM BEACH INTERNATIONAL BOAT SHOW, MARCH 17-20, 2016. THIS PRIVATE OASIS WAS DESIGNED ESPECIALLY FOR OUR INVITED GUESTS, OWNERS, AND INDUSTRY EXECUTIVES TO ENJOY PRIVATE 'MEET & GREET' SESSIONS.

INDULGE IN COMPLIMENTARY LUNCH SERVED FRIDAY AND SATURDAY FROM 12-2PM AND COMPLIMENTARY COCKTAILS THURSDAY THRU SUNDAY STARTING AT NOON.





#### THE PAVILION

The Pavilion is AIM Marine Group's one-of-a-kind VIP experience for yacht owners, captains, industry executives and invited guests, located within the Fort Lauderdale International Boat Show.

Sponsorship opportunities provide a unique way to reach yacht owners and captains in a relaxed environment where every detail is attended to. From complimentary lunch and cocktails to themed happy hours, the Pavilion is a boat show experience that shouldn't be missed.





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