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Navigare adds first base States-side, appoints partner-dealer in Ontario

Navigare Yachting continues its expansion in North America with the addition of a new base in New England, while adding to its network of partner-dealers.

Jesper Rönngard, CEO of Navigare Yachting, announces that Narragansett Sailing Charters will become the first Navigare base in the U.S., bringing to 53 the number of destinations available to their owner-investors worldwide.

Starting in 2019, the fleet of luxury sailing yachts with its home port in Barrington, RI will offer 2 monohulls over 50 feet and 6 catamarans to Navigare owner-investors through reciprocity sailing — but also to existing Navigare charter clients who already enjoy sailing Navigare's 250 yachts in 8 destinations: the BVIs, Croatia, Greece, Sweden, Spain, Italy, Turkey and Thailand.

Additionally, ahead of the largest sailboat show in North America, Navy Point Yacht Sales was appointed Navigare partner-dealer for Ontario. Navy Point will be one of 5 partners present at the Annapolis boat show to represent Navigare starting October 4 through October 8, 2018.

Steve McPherson, President of Navy Point Yacht Sales, commented on the partnership: "The demand from boaters in our area is increasingly shifting towards the Caribbean and other 'destination' sailing. Navy Point's commitment to the sharing economy makes for a perfect partnership with Navigare. It simply gives us more opportunities to attract customers who want to enjoy boating in multiple locations."

About Navigare Yachting

Navigare Yachting is the world's leading premium charter operator of sailing yachts, with over 250 units worldwide. Founded in 2001 and headquartered in Malmö, Sweden, we offer the charter experience of a lifetime to our clients aboard luxury brands like Jeanneau, Beneteau, Bavaria, Hanse, Lagoon, Fountaine Pajot, Nautitech and Sunreef Yachts. Navigare Yachting also provides yacht ownership programs through dealers who can supplement their client offering with unmatched quality and customer care.

For more information, visit www.navigare-yachting.com

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