



BENETEAU

Over A Century At Sea

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FOR IMMEDIATE RELEASE

Beneteau and Mercury: a new partnership for the supply of outboard boats into the North American market.



ANNAPOLIS, MD, September 27, 2018 – Beneteau is pleased to announce a partnership with Mercury Marine where boaters will now be able to enjoy the Antares and Barracuda series equipped with Mercury Marine V-6, 3.4L four-stroke outboards in North American markets. Mercury Marine, the world leader in marine propulsion and technology, will develop in collaboration with Beneteau, advanced technologies in response to market demands. This marks the first time that Beneteau will bring its historic range of Antares boats (21-27') to the United States.

“The Antares and Barracuda boat lineups provide a superb option for the boater who is looking to enter the coastal/lake cruising market. The Antares 23 and 27 already received a positive feedback from customers with the first sales at the Newport and Newark shows. Beneteau will have for the first time a FLIBS display for outboard boats. All boats will be motorized by Mercury.” said Jean-Francois Lair, Director of Sales at Beneteau America. “Once Mercury Marine announced its new lineup of V-6 four-stroke outboard engines in Miami, we knew that it would be the perfect power for our Antares and Barracuda series. The response to these engines in the marketplace has been fantastic and we expect high demand for these boat packages.”

“We are excited to partner with Beneteau and give the consumer a fantastic boat package,” said Randy Caruana, Mercury Marine vice president of sales for the Americas and Asia Pacific. “The Beneteau brands of Antares and Barracuda are well known and established around the world and this partnership gives both companies the opportunity to showcase new product in a package that will be very popular in the U.S. marketplace. We have received tremendous feedback from both our V-6 and V-8 launch this year and are looking forward to Mercury's four-stroke outboards powering these prestigious Beneteau brands.”

With this partnership, Beneteau will take advantage of even more competitive, high performance and high-quality outboard boats and engine packages.

Boat packages that will be offered as part of this new partnership are:

Antares 21, 175HP

Antares 23, 200HP

Antares 27, 2x200HP

Barracuda 21, 175HP

Barracuda 23, 200HP

Barracuda 27, 2x200HP

About Beneteau

The French brand, founded in 1884, builds a comprehensive range of sailing yachts and powerboats available through its worldwide dealer network. For more than 130 years, Beneteau has pioneered advances in architecture, design, technology, materials, processes, production and services. From high-performing one designs for top-level racing to comfortable and elegant cruising yachts, Beneteau's sailing yachts and powerboats are famous worldwide for their innovation, quality, and seaworthiness.

About Mercury Marine

Headquartered in Fond du Lac, Wis., Mercury Marine is the world's leading manufacturer of recreational marine propulsion engines. A \$2.6 billion division of Brunswick Corporation (NYSE: BC), Mercury provides engines, boats, services and parts for recreational, commercial and government marine applications, empowering boaters with products that are easy to use, extremely reliable and backed by the most dedicated customer support in the world. Mercury's industry-leading brand portfolio includes Mercury outboard engines; Mercury MerCruiser sterndrive and inboard packages; MotorGuide trolling motors; Mercury propellers; Mercury inflatable boats; Mercury SmartCraft electronics; Attwood marine parts; Land 'N' Sea marine parts distribution; and Mercury and Quicksilver parts and oils. More information is available at mercurymarine.com.

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