



VESSEL
VANGUARD®
ALWAYS ON WATCH

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VESSELVANGUARD PARTNERS WITH XQUISITE YACHTS

Advanced Customer Experience Management Platform Facilitates Valued Owner Relationships for Award-Winning Yacht Builder

Palm Beach Gardens, Fla. – VesselVanguard, the leading maintenance management solution for boat owners and manufacturers, announced today a relationship with Xquisite Yachts to provide a multi-year subscription to its award-winning maintenance management solution to every new owner.

All Xquisite Yachts catamarans now include 5-years of VesselVanguard service, providing owners notifications of, and at-a-glance status for, required maintenance, as well as establishing a protocol for Xquisite's technical department to remotely monitor yacht maintenance tasks and offer technical assistance, if necessary. All maintenance history is logged for future reference and accessible for potential buyers when the boat goes on the second-hand market, keeping the resale value high.

"Our goal was to create the ultimate luxury yacht for cruisers," said Tamas Hamor, CEO, Xquisite Yachts. "With safety and innovative design blended together, we strive to offer our customers a truly turn-key boating experience. The seamless convenience and system awareness provided by VesselVanguard perfectly complements the level of ownership simplicity for which Xquisite is known!"

"A relationship between Xquisite Yachts and VesselVanguard is the perfect combination," said VesselVanguard Founder and CEO, Don Hyde. "We both approach our customers from the same perspective with the goal of creating the greatest boating experience possible. Xquisite does it by building a luxury catamaran maximized for

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cruisers' enjoyment and VesselVanguard by simplifying the owner's boating experience."

Established in 2014, Xquisite Yachts creates the ultimate in luxury sailing and power catamarans yacht for cruisers, offering unmatched comfort for adventurers who wish to explore the oceans without compromising lifestyle. Each Xquisite yacht comes with an Apple iPad capable of controlling most vessel systems and integrating with on-board navigation electronics, as well as interfacing with the VesselVanguard platform. Xquisite Yachts has received numerous accolades including Sail Magazine's *Best Boat of 2017* award and *Best Boat System 2017* award, and Cruising World Magazine's 2017 *Most Innovative Sailboat* award.

Dedicated to providing significant changes in the post-sale relationship for boat builders and customers alike, VesselVanguard removes the complexity of owning and maintaining a vessel. The solution meets the information needs of today's busy lifestyle by giving boat owners a secure and comprehensive boat profile accessible from the cloud, anywhere, at any time, by browser, tablet or smartphone. The profile contains all manuals in searchable form with current updates, warranty data, registration and insurance documentation organized to the preferences of the owner.

For more information on VesselVanguard please visit www.vesselvanguard.com.

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About VesselVanguard:

Based in Palm Beach Gardens, Florida, VesselVanguard is designed around the needs and time pressures of the modern boater. Its mission is to simplify boaters understanding of their vessels maintenance requirements, provide the peace of mind that comes with that knowledge, reduce operating costs, preserve asset value, and most importantly — increase boaters time on the water. A web-based, technology-enabled subscription service that organizes all manuals, maintenance schedules and warranties for all on-board equipment systems, VesselVanguard creates a digital Boat Profile that simplifies the entire boat-ownership experience and uses Task Alerts via email and text to owners and service collaborators in advance of boat maintenance needs.

About Xquisite Yachts:

Xquisite Yachts was established in 2014 with the purpose of launching a new brand of sailing and power catamarans. The company's goal was to create the ultimate luxury yacht for cruisers where safety and innovative design blend together, offering unmatched comfort for adventurers who wish to explore our oceans without giving up their comfortable lifestyle.



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